

## CUSTOMIZED SOLUTIONS

Travelers National Property designs insurance solutions that fit your client's individual needs. We offer traditionally structured property programs as well as complex alternative market approaches, including:

- Blanket Limits
- Quota Share
- Excess of Loss
- Specialized Programs
- Captive Fronting
- Loss Limit
- Primary
- Reinsurance Assumed
- Aggregate Deductibles
- Pools, and more...

## PRODUCTS/CAPACITY/SERVICES

- Substantial Net and Treaty capacity on a per location basis
- Flood and Earthquake sublimits - \$25M Low Hazard and \$2.5M High Hazard
- Larger and complicated risks, including "HPR"
- Innovative Risk Control
- Responsive Claim services
- Account executives with decision-making authority
- Ability to round out property programs to include Equipment Breakdown, Inland Marine, Ocean Marine, Crime and Global/International coverages

## CLASSES OF BUSINESS WRITTEN

Travelers has expertise in an extremely wide variety of industries, including:

- Amusement Parks
- Builders' Risk
- Casinos
- Communications
- Hospitals
- HPR
- Manufacturing
- Offices
- Public Entities
- Restaurants
- Schools
- Steel Workers
- Theaters
- Banks
- Contractors' Equipment
- Colleges and Universities
- Food Processing
- Hotel/Motel
- Industrial Parks
- Municipalities
- Plastic and Metal Workers
- Real Estate
- Retailers
- Soft Drink Bottlers
- Supermarkets
- Warehouses

## PROGRAMS

Travelers National Property is also an industry leader in writing first party Program business. Each Program is controlled by a single producer, insuring a group of unrelated insureds in the same class of business. The producer in some cases is given underwriting and pricing authority and may even issue policies, certificates or pay claims.

### *Travelers National Property*

- *Cost-effective insurance for large commercial property schedules covering buildings, personal property and time element exposures*
- *Flexible, creative and responsive insurance solutions to meet various customer's needs*

## CONTACTS

**Kevin Cahill** 860.954.5723 kcahill@travelers.com  
Regional Vice President

**Bob Malm** 860.277.0260 rmalm@travelers.com  
Excess, Vice President

### Chicago

200 North La Salle Street, Suite 1200, Chicago, IL 60601  
Fax: 312.750.2859

**Dan Baltes** 312.609.2921 dbaltes@travelers.com  
**John Churchwell** 312.609.2916 jchurchw@travelers.com  
**Brian Cummins** 312.917.1425 bcummins@travelers.com  
**John Magrowski** 312.750.2810 jmagrows@travelers.com  
**Victor R. Peña** 312.609.2925 vpena@travelers.com  
**Mike Powers** 312.750.2828 mcpowers@travelers.com  
Manager

### Hartford

One Tower Square, Suite 7MN, Hartford, CT 06183-4073  
Fax: 860.277.9550

**JoAnn Amato** 860.277.7888 jamato@travelers.com  
**Susan Bencher** 860.954.4545 sdbenche@travelers.com  
**Bill Croce** 860.277.1735 wcroce@travelers.com  
**Amy Nicklas** 860.277.0498 anicklas@travelers.com

### St. Paul

385 Washington Street, Suite SB04Z, St. Paul, MN 55102  
Fax: 651.816.4732

**Kristin Carlson** 651.310.7384 kmcarlso@travelers.com

### Excess

Fax: 312.750.2834

**Don DiMaio** 312.750.2817 ddimai@travelers.com  
**John Breitenbach** 312.750.2840 jbreiten@travelers.com  
**Deborah Wilson** 614.818.3079 dwilson7@travelers.com  
(IN)