



Travelers Auto and Home Insurance Program

DEEPEN CUSTOMER RELATIONSHIPS AND ENHANCE NONINTEREST INCOME

Every customer with a car loan needs auto insurance. Every mortgage holder needs homeowners coverage. Every renter may need renters insurance. That's a lot of required purchases happening outside your financial institution. The Travelers Auto and Home Insurance Program helps you serve these mandatory needs while generating additional revenue and deepening customer relationships.

Customer benefits

- Personal insurance at competitive rates from Travelers
- Access to up to 50 national and regional carriers through InsuraMatch, a wholly owned agency of Travelers, if Travelers isn't the right fit
- Multiple money-saving discounts
- Convenient payment options, including EFT and recurring credit card
- Choice of service through Travelers' dedicated staff or online
- 24/7 phone and online claim reporting

Bank benefits

- No cost to add and market the program
- Easy, hassle-free implementation
- Co-branded marketing strategy to drive revenue and increase customer retention
- Several personal insurance products from Travelers and other products, such as pet, motorcycle, flood and more, through InsuraMatch
- Minimal effort and resources

Available insurance products

- Auto
- Homeowners
- Renters
- Condominium
- Boats and Yachts
- Umbrella
- Landlord
- Valuable Items
- Weddings & Private Events

Financial strength and brand leadership set us apart

Travelers is one of the largest leading providers of property and casualty insurance products and ranks high on the Fortune 500 list of largest U.S. companies. The company is rated A++ (Superior) by A.M. Best* and is the only property and casualty insurance company represented on the Dow Jones Industrial Average.

Financial institutions across the country trust our 50+ years of experience in providing voluntary auto and home insurance benefits and our 170+ years of offering quality personal insurance solutions to individuals. This experience coupled with our considerable financial strength and nationally recognized brand makes Travelers the smart choice to enhance your customer benefits. See how our flexibility and years of experience can make a positive difference. Call today to learn more.

*A.M. Best's rating of A++ applies to certain insurance subsidiaries of The Travelers Companies, Inc. that are included in The Travelers Insurance Companies pool; other subsidiaries are separately rated. For a listing of companies rated by A.M. Best and other rating services, visit [travelers.com](https://www.travelers.com). Ratings listed herein are as of August 8, 2025, are used with permission, and are subject to changes by the rating services. For the latest A.M. Best rating, access [ambest.com](https://www.ambest.com).

Contact Chet Oldakowski today! | 678.317.7852 | coldakow@travelers.com

Frequently Asked Questions and Answers

Q. Why should I introduce the Travelers Auto and Home Insurance Program?

A. Customers want access to savings on products and services, such as auto and home insurance, through their bank because of the convenience and potential savings. Customers especially appreciate the ease of online quoting, extended hours for phone quotes and the ease of EFT payments.

Q. Is there a cost to set up the Travelers Auto and Home Insurance Program?

A. No, there is no cost to add the Travelers Auto and Home Insurance Program to your customer benefits. Plus, there's minimal involvement on your part. From marketing to quoting and policy issuance, Travelers will take care of it all.

Q. Once I agree to make the program available, what are the next steps?

A. Once you have decided to move forward, a Travelers team will be assigned to your bank to work on program implementation. This will include a presentation of all of our marketing capabilities so that you can determine the best approach for your customers. Once that is determined, we will produce a marketing plan that will outline key dates and action items.

Q. How do you protect our customers' personal information?

A. Privacy is very important to us. We have procedures in place to protect your customers' personal information.

Q. What if our customers have a question about their coverage before or after they switch?

A. Travelers licensed representatives are available to help your customers select the coverage they need and offer ways to save money. After your members have switched, Travelers representatives will be there to make policy changes or answer questions. Plus, we offer online policy services with the MyTravelers® self-service mobile app and website.

Q. How will I know how the program is going?

A. You will receive program management reports to keep you informed of participation and overall results.

Q. Will customers receive quotes from Travelers and the InsuraMatch carriers at the same time?

A. If customers are eligible to receive a Travelers quote, the Travelers quote will be provided first. If customers are interested in receiving quotes from other national and regional carriers, they could compare the quotes provided by InsuraMatch online or from a licensed representative.

If customers are not eligible for a Travelers quote or Travelers does not offer the requested product, quotes from other insurance companies may be provided through InsuraMatch.

Q. How do we get started?

A. Just call 678.317.7852 or email Chet Oldakowski at coldakow@travelers.com.

Coverages, discounts, special program rates or savings, billing options, and other features are subject to availability and individual eligibility. Not all products, features or coverages available in all areas or states. Other terms, conditions or exclusions may apply. In certain states, a homeowners policy is only available when bundled with a Travelers auto policy.

InsuraMatch is a Travelers-owned insurance agency that sells insurance policies for various insurance companies. It receives commissions on the insurance policies it sells from these insurers and may receive other performance, profitability or volume-based compensation from the insurers. This compensation may vary by insurance company.

Policies of insurance offered by Travelers are underwritten by The Travelers Indemnity Company or one of its property casualty affiliates, One Tower Square, Hartford, CT 06183. In TX: Automobile insurance is offered through Travelers Texas MGA, Inc. and underwritten by Consumers County Mutual Insurance Company (CCM). CCM is not a Travelers Company. Home insurance is underwritten by Travelers Personal Insurance Company. In CA: Automobile insurance is underwritten by Travelers Commercial Insurance Company, Certificate of Authority #6519, State of Domicile: CT; or Travelers Property Casualty Insurance Company, Certificate of Authority #6521, State of Domicile: CT. Homeowners insurance is underwritten by The Standard Fire Insurance Company, Certificate of Authority #3545, State of Domicile: CT. In WA: Automobile insurance is underwritten by The Standard Fire Insurance Company. Homeowners insurance is underwritten by Travelers Personal Insurance Company. All underwriting companies in CA and WA listed above are located at One Tower Square, Hartford, CT 06183.

